

Postal Code 78734

Residential Statistics



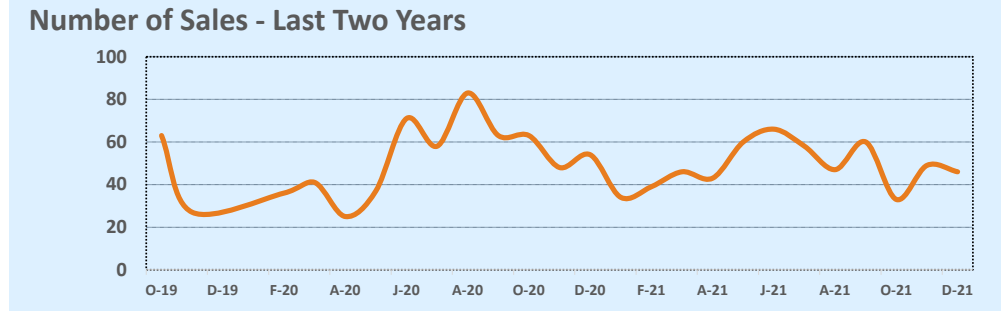
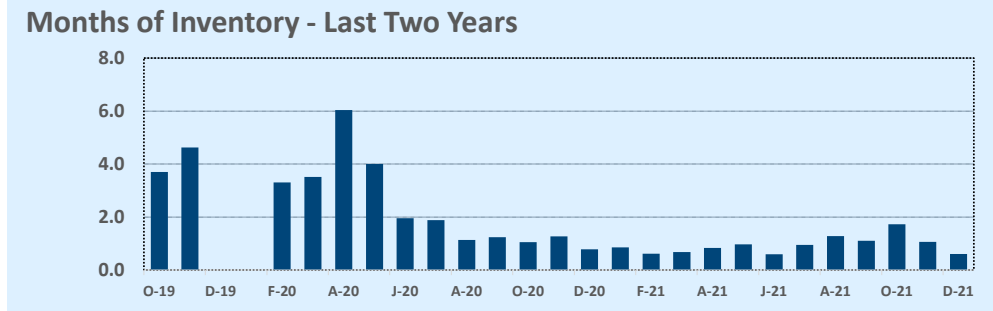
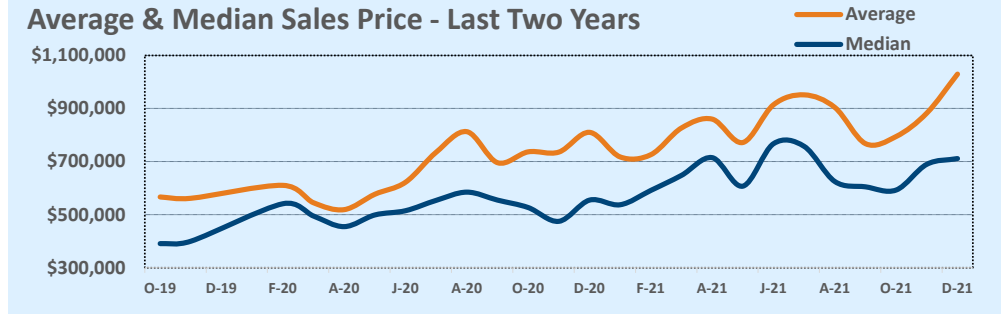
November 2021

| Listings | This Month | | | Year-to-Date | | |
|---------------------|--------------|--------------|---------------|---------------|---------------|--------------|
| | Nov 2021 | Nov 2020 | Change | 2021 | 2020 | Change |
| Single Family Sales | 37 | 41 | -9.8% | 479 | 483 | -0.8% |
| Condo/TH Sales | 9 | 13 | -30.8% | 102 | 123 | -17.1% |
| Total Sales | 46 | 54 | -14.8% | 581 | 606 | -4.1% |
| New Homes Only | -- | 4 | -- | 16 | 49 | -67.3% |
| Resale Only | 46 | 50 | -8.0% | 565 | 557 | +1.4% |
| Sales Volume | \$47,369,650 | \$43,759,091 | +8.3% | \$495,024,303 | \$417,469,658 | +18.6% |
| New Listings | 23 | 39 | -41.0% | 667 | 680 | -1.9% |
| Pending | 29 | 11 | +163.6% | 57 | 583 | -90.2% |
| Withdrawn | 2 | 3 | -33.3% | 62 | 91 | -31.9% |
| Expired | -- | -- | -- | -- | -- | -- |
| Months of Inventory | 0.6 | 0.8 | -21.7% | N/A | N/A | -- |

| Price Range | This Month | | | Year-to-Date | | |
|----------------------|------------|-----------|-----------|--------------|------------|-----------|
| | New | Sales | DOM | New | Sales | DOM |
| \$149,999 or under | -- | -- | -- | -- | -- | -- |
| \$150,000- \$199,999 | -- | -- | -- | -- | -- | -- |
| \$200,000- \$249,999 | 1 | -- | -- | 6 | 3 | 14 |
| \$250,000- \$299,999 | 1 | -- | -- | 8 | 6 | 28 |
| \$300,000- \$349,999 | -- | 1 | 24 | 16 | 19 | 17 |
| \$350,000- \$399,999 | 2 | 2 | 24 | 34 | 25 | 23 |
| \$400,000- \$449,999 | -- | 2 | 11 | 45 | 38 | 12 |
| \$450,000- \$499,999 | 2 | 2 | 6 | 60 | 38 | 12 |
| \$500,000- \$549,999 | 2 | 5 | 24 | 50 | 55 | 14 |
| \$550,000- \$599,999 | 2 | 5 | 11 | 69 | 59 | 15 |
| \$600,000- \$699,999 | 3 | 5 | 19 | 79 | 66 | 18 |
| \$700,000- \$799,999 | 5 | 6 | 20 | 66 | 72 | 19 |
| \$800,000- \$899,999 | 1 | 7 | 32 | 50 | 40 | 40 |
| \$900,000- \$999,999 | 1 | 2 | 7 | 36 | 36 | 12 |
| \$1M - \$1.99M | 3 | 6 | 34 | 110 | 96 | 32 |
| \$2M - \$2.99M | -- | 1 | 184 | 27 | 20 | 39 |
| \$3M+ | -- | 2 | 181 | 11 | 8 | 124 |
| Totals | 23 | 46 | 32 | 667 | 581 | 23 |

| Average | This Month | | | Year-to-Date | | |
|----------------------|-------------|-----------|--------|--------------|-----------|--------|
| | Nov 2021 | Nov 2020 | Change | 2021 | 2020 | Change |
| List Price | \$1,011,343 | \$830,534 | +21.8% | \$836,341 | \$701,362 | +19.2% |
| List Price/SqFt | \$362 | \$264 | +36.9% | \$313 | \$242 | +29.5% |
| Sold Price | \$1,029,775 | \$810,354 | +27.1% | \$852,021 | \$688,894 | +23.7% |
| Sold Price/SqFt | \$368 | \$262 | +40.8% | \$320 | \$239 | +33.9% |
| Sold Price / Orig LP | 99.5% | 98.2% | +1.3% | 102.8% | 97.3% | +5.6% |
| Days on Market | 32 | 62 | -48.4% | 23 | 61 | -63.1% |

| Median | This Month | | | Year-to-Date | | |
|----------------------|------------|-----------|--------|--------------|-----------|--------|
| | Nov 2021 | Nov 2020 | Change | 2021 | 2020 | Change |
| List Price | \$662,500 | \$552,450 | +19.9% | \$640,000 | \$524,950 | +21.9% |
| List Price/SqFt | \$307 | \$236 | +29.7% | \$278 | \$220 | +26.0% |
| Sold Price | \$711,500 | \$554,950 | +28.2% | \$650,000 | \$515,000 | +26.2% |
| Sold Price/SqFt | \$316 | \$238 | +33.0% | \$288 | \$219 | +31.0% |
| Sold Price / Orig LP | 100.0% | 100.0% | +0.0% | 100.0% | 98.0% | +2.0% |
| Days on Market | 12 | 12 | +4.3% | 7 | 19 | -63.2% |



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